

USE CASE

From Reactive to Proactive: A CEO's Story of Smarter Risk Contracting

THE CHALLENGE

Mark is preparing for annual payer negotiations. He leads a regional health system that focuses heavily on value-based contracting with Medicare Advantage and Medicaid payers. In past years, his strategy team relied on **outdated claims data — sometimes six months old**. This leaves Mark with unanswered questions:

Which contracts are creating margin pressures and which are enhancing revenue?

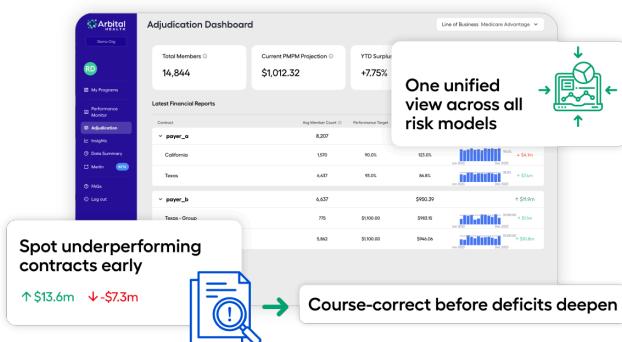
How do this year's trends compare to last year's performance?

Where can I renegotiate terms before deficits deepen?



Mark
Chief Executive Officer

When he sat across the table from payers, he knew he was negotiating in the dark. One bad assumption could cost millions.



THE SOLUTION

Now, with the **Adjudication Dashboard**, Mark reviews live projections of every contract before he walks into negotiation season. He **toggles between last year's results and this year's forecasts**, quickly seeing which markets are stable and which are slipping. In one case, he spots a Commercial contract that is trending toward deficit and brings it to the negotiating table with **data-backed options to rebalance risk**.

THE IMPACT

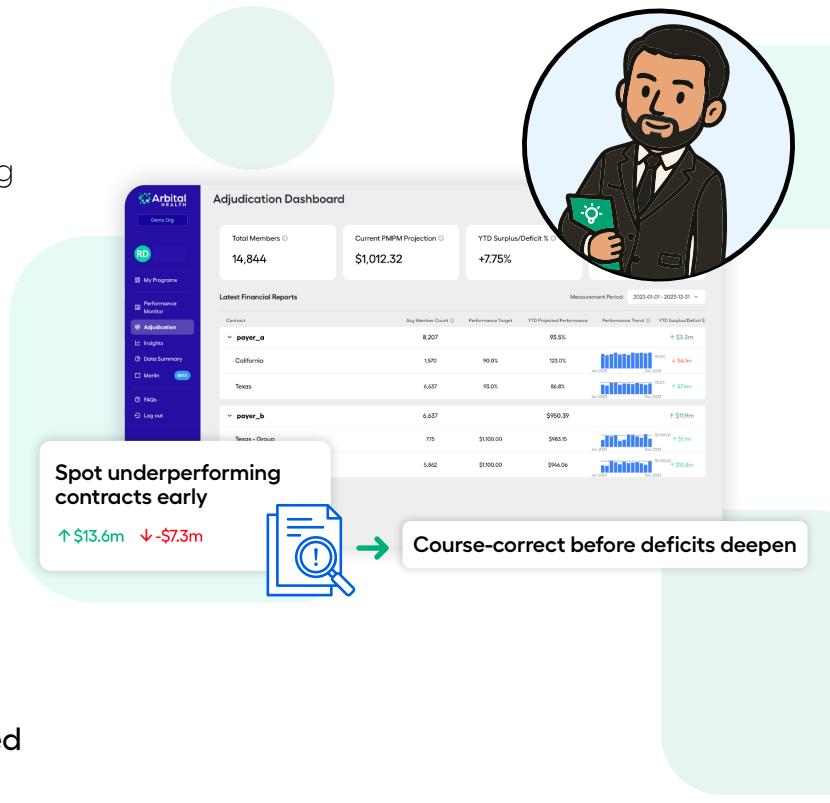
Instead of reacting defensively, Mark negotiates from a place of strength. He comes armed with actuarial-grade forecasts that show where margins are strong and where terms need to shift. The result: stronger contracts, financial stability, and a reputation as **a leader who doesn't just manage risk — he anticipates it.**

THE TAKEAWAY

The Adjudication Dashboard transforms value-based care performance from reactive reporting to proactive strategy. Instead of flying blind while waiting months for claims to settle, executives can:

- ✓ Know instantly whether they are on track to meet financial goals
- ✓ Course-correct early to protect margins
- ✓ Allocate resources where they have the greatest impact
- ✓ Negotiate contracts with real-time data in hand

In a market where financial risk is growing and timelines are shrinking, the Adjudication Dashboard **provides the clarity executives need to lead with confidence.**



Walk into negotiations with confidence. See your contracts like never before. See the Adjudication Dashboard in action: [Book a demo today >](#)

ABOUT ARBITAL HEALTH

Arbital Health provides the critical infrastructure for providers and payers to successfully manage risk-based contracts. With the industry's leading value-based actuaries and robust AI-powered platform, Arbital Health accelerates contract performance monitoring and decision-making, centralizes fragmented data, and automates contract reconciliation across all major risk models. By reducing complexity and administrative burden, Arbital Health ensures value-based care contracts deliver on their promise of better patient outcomes and sustainable financial performance. For more information, visit ArbitalHealth.com.



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